

2016 Community Report

Together we are Possibility



United Way
Newfoundland
and Labrador
Change starts here.

Thank You



Thank you to everyone who made our 2015 Campaign a success. To our donors, our workplace partners and to those funded charities and community groups delivering vital programs and services within our province. ***Together we are possibility.***

Our Mission

To improve lives and build community
by engaging individuals and mobilizing
collective action.



United Way
Newfoundland
and Labrador
Change starts here.

Table of Contents

Mission 3

Message from Board Chair 5

10 Years of United Way 6

2015 Campaign Achievements 8

Community Fund Investments 10

All That Kids Can Be 14

Healthy People, Strong Communities 16

Poverty to Possibility 18

Annual Day of Caring 20

Stuff-a-Sock 22

Thank You to Our Partners, Donors & Volunteers

 Workplace Partners 24

 Leadership Donors..... 25

 Volunteers 26

 Our People..... 27

Financial Statements 28

Message from the Board Chair



United Way of Newfoundland and Labrador celebrated its tenth anniversary this past year. That's ten years of helping people through raising funds and mobilizing the community. In those years we have developed relationships that have been instrumental to achieving our goals of assisting those that are most vulnerable in our community.

In my time as Chair of the Board of Directors of our local United Way,

I have witnessed dramatic changes in the environment in which the philanthropic organizations are operating. From the effects of the burgeoning economy on marginalized populations to how the new provincial economic outlook will continue to adversely affect those same individuals and community groups. The past year and the foreseeable future have been painted as one of austerity measures and fiscal restraint. But in spite of this, we also saw a year of generosity and people engaging to help those around them.

As an example, in this past year, the employees of Hebron sites celebrated a safety milestone not with a party or branded gifts but with a conscious decision to take funds earmarked for the milestone and invest in the programs and services funded through United Way. This \$100,000.00 special gift allowed United Way to boost its Community Fund investment ability and to ensure that funds reach those in our community, who need it most.

The key to any United Way's success always includes volunteer leadership. And we are, as always, grateful for the time and commitment we receive from so many people in our Province. From a committed Board of Directors, a dedicated Community Investment Committee, and our Campaign Management Team, these individuals guide this organization's strategic direction, its governance and its community investment priorities. This work is led as well internally by our invaluable Executive Director Tammy Davis and her amazing staff, they truly are the lifeblood of our wonderful organization. The team keeps growing, once you look at workplace volunteers! For every Workplace Campaign, there is at least one individual volunteering their time to coordinate it, and in some larger workplaces, there are entire teams. Within ExxonMobil Canada East offices, for example, they have a team of 70 volunteers working on their annual events, a truly

extraordinary level of commitment, and a likely reason they contributed 35% of our total fundraised amounts in 2015.

Over and above funding local charities, United Way Newfoundland and Labrador works tirelessly as a caring member of the Province. One of the initiatives that has had a huge impact is the annual Stuff-A-Sock campaign. Last Christmas, we collected and delivered over 2,000 "socks" with essential hygiene items in a festive package. This endeavor is truly a collective effort, from cash donations to transportation assistance. This event is in addition to United Way's Annual Day of Caring™ bringing together volunteers and community groups for assistance with hands-on projects. This initiative helps build teams within workplaces while helping fill resource gaps and complete projects for groups in need.

As my time as Chair of the Board of Directors ends, I am proud of the milestones we have reached at the end of our first decade in Newfoundland and Labrador. A new three year Strategic Plan was developed (available on our website); we have introduced a new Board skills matrix to assist with identifying and recruiting the right mix of individuals to lead us into the second decade; and we continue to engage with all our stakeholders to ensure that we are investing in the areas where our support will have the most impact and positive outcomes.

My involvement will not end here, as Past Chair my role will be to further implement our volunteer recruitment and governance initiatives. I am honored to have had the opportunity to lead this organization. While I have learned much about the needs of many in our Province, my role has also given me insight into just what makes this province truly great – its people and their connection to each other and to the 'home' is undeniably the biggest asset we have. And spending my volunteer time with United Way makes sense based just on that premise – as United Way itself is a reflection of our Province. United Way sees the need, and with the right combination of human and financial resources, we will continue to support positive change for individuals, organizations, neighborhoods and communities in Newfoundland and Labrador.



Padraig Mohan
Chair, Board of Directors (2014-2016)

10 Years of United Way

| Newfoundland and Labrador |

United Way

at a Glance



In simplest terms,
United Way NL is a charity's
charity



United Way NL is one of the
**youngest and fastest
growing** in the country



United Way NL raises money
primarily through fundraising
campaigns held at workplaces,
but also accepts individual
donations

UW takes the money raised for its Community Fund and distributes it through an application process open to all Canadian Registered Charities conducting business in Newfoundland and Labrador. United Way's 3 key focus areas:



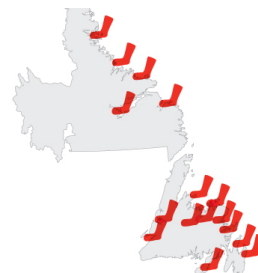
Moving individuals from Poverty
into Possibility



Creating Healthy People Strong
Communities



Ensuring kids have every
opportunity to be All that Kids
can be



128 groups & 388 projects

United Way has invested over **\$3.8 Million** community
fund grants, impacted **128 community groups**
province-wide, made **388 projects/programs** possible
thanks to its donors.

\$1,131,009

In United Way's last campaign (2015) we raised
\$1,131,009.87 from **59 local businesses**,
24 government departments and **numerous
individual donors**

\$525,000 to 46 charities

United Way distributed **\$525,000** to **46 charities** in
support of **47 specific projects and programs** in its
2015 Community Fund

5 x \$500,000

The **2015 Community Fund** was the **5th year in a row**
to distribute over **half a million dollars** in grants

DAY OF CARING

UW NL averages **100 volunteers**
from **10 workplaces**, serving
12 community agencies
Projects include: Gardening,
Grounds Cleanup, Painting,
Administration, Building work,
Cooking, Delivering Meals, etc

112 Bay Roberts
24 Bird's Cove
33 Cartwright
60 Charlottetown
142 Corner Brook
1,005 Gander
433 Grand Falls-Windsor
87 Happy Valley-Goose Bay
10 Hopedale
10 LaScie
19 Makkovik
47 Marystown
50 Nain
12 Norris Arm
6,071 St. John's/Metro
75 Stephenville
45 Summerford

Where to find us...

- www.nl.unitedway.ca
- facebook.com/UnitedWayNL
- [@UnitedWayNL](https://twitter.com/UnitedWayNL)
- youtube.com/user/UnitedWayNL

2002



Feasibility of local
United Way
investigated

2004



United Way of Avalon was
formed

2005



Hosted 1st Workplace
Campaign

2009



United Way Avalon
became United Way of
Newfoundland and Labrador

2011



June 2nd, hosted 1st
Annual Day of Caring event
with 225 volunteers
helping out with 18
hands-on projects

2012



First year distributing half a
million dollars in grants

2013



Announced first
\$1,000,000 Campaign

2015



Celebrating a decade
serving the people of our
province



Further groundwork
carried out by 5 local
Rotary Clubs, and
steps taken to
establish local branch



United Way raised
\$150,000 in its first
campaign



Launched 1st Annual
Stuff-a-Sock Campaign



United Way
Newfoundland
and Labrador



United Way
Newfoundland
and Labrador
Change starts here.

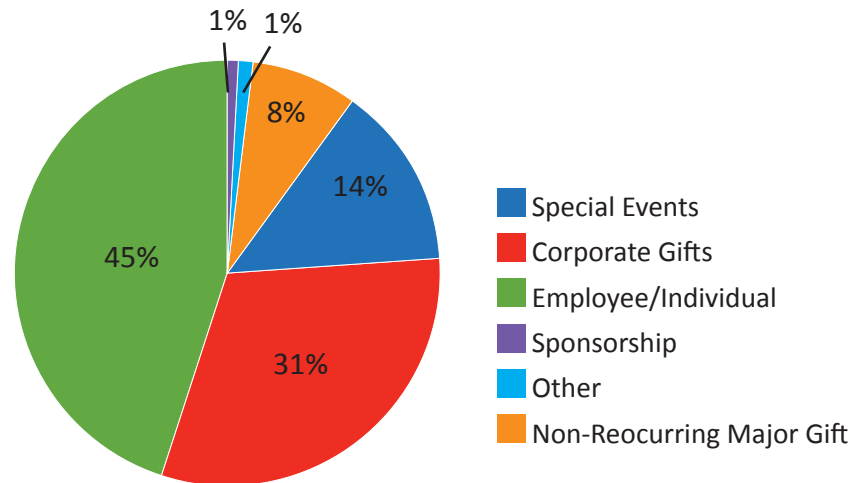


2015 Campaign

| At a Glance |

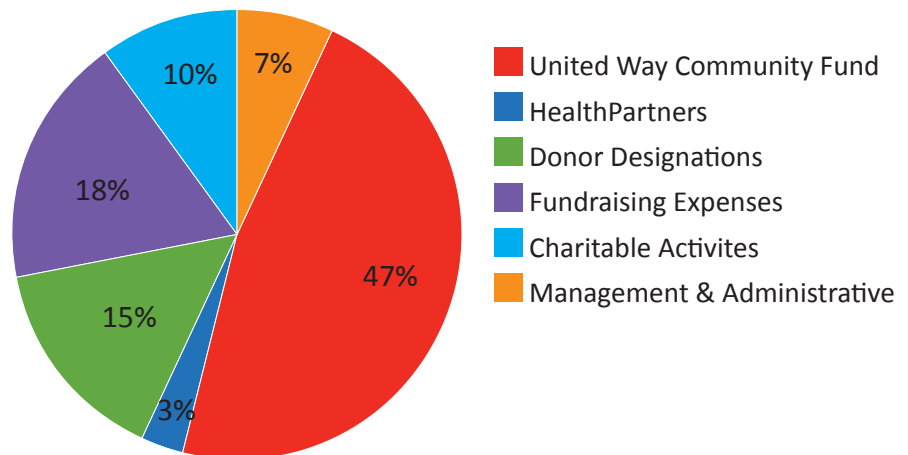
Donations Received

\$1,172,754



Investments & Expenditures

\$1,108,941



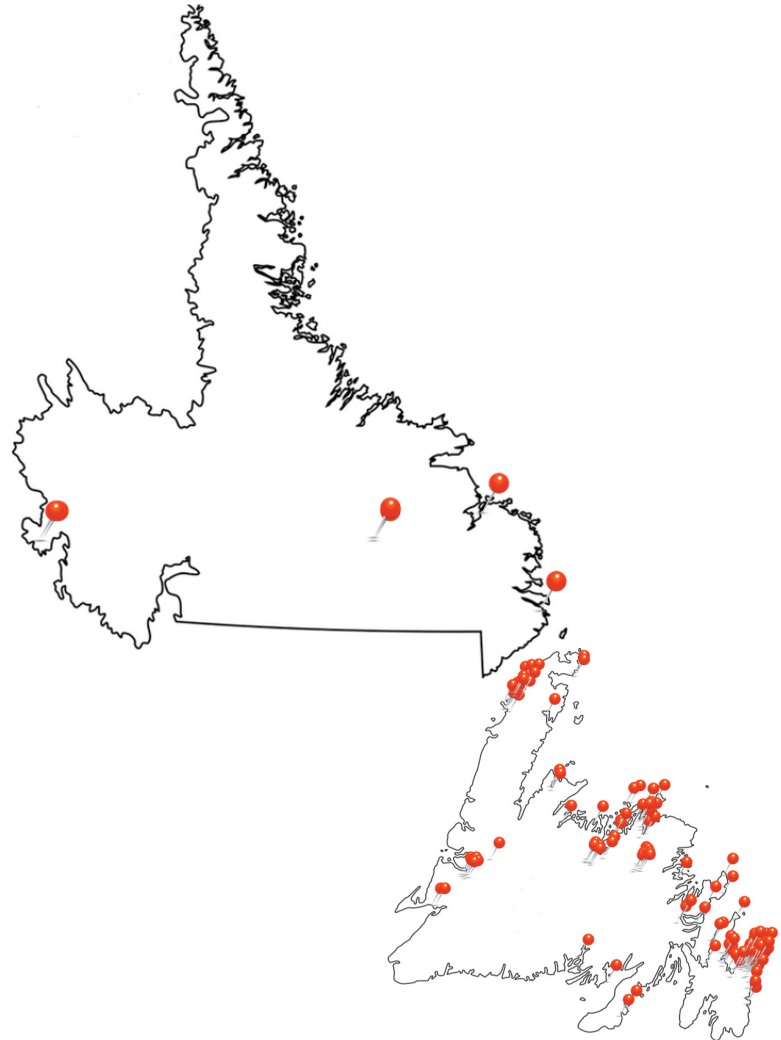
The Community Fund

This is what it's all about

Donations to the Community Fund are pooled together and made available to Newfoundland and Labrador charities in the form of grants. Any registered charity in the province can apply for funding for specific programs they are unable to fund independently. The Community Fund is the core of our business and proof that together we truly are possibility.

Visual Impact

of Community Fund across Province



United Way
Newfoundland
and Labrador
Change starts here.

Impact

Statistics

45

Charities across Newfoundland and Labrador received grants of \$2,000 and up.

47

Projects & Programs were made possible through Community Fund grants.

152

Communities across Newfoundland and Labrador were impacted by the projects and programs funded.

485,442

Individuals within Newfoundland and Labrador were impacted in some way by a United Way funded program.

2015 Community Fund Recipients

Association For New Canadians - \$23,905
Diversity Training Initiative (\$5,960)
Private Refugee Sponsorship Program (\$17,945)

Boys & Girls Club of St. John's - \$9,000
Fit Kids A Challenge to Healthier Living

Bridges To Hope - \$9,900
Bridges To Hope Slow Cooker Program

Canadian Red Cross - \$10,000
Community Transportation, Health Equipment Loan Program (HELP) and Disaster Management

Candlelighters Association of Newfoundland and Labrador - \$5,000
Camp Delight

Church Lad's Brigade (CLB) - \$8,000
C.L.B. Summer Camping Program

Corduroy Brook Enhancement Association - \$9,500
Corduroy Brook Children's Nature Camp and Seniors Activity Project

Cystic Fibrosis Canada, Newfoundland and Labrador Chapter - \$10,000
Enhancing Life-sustaining Pediatric and Adult CF Patient Care in NL

Daybreak Parent Child Centre - \$10,920
Young Parent Education Program

Family Life Bureau - \$12,500
Counselling Services

Froude Avenue Community Centre - \$10,000
Strengthening Families for the Future

Gander Boys & Girls Club - \$9,882
Gander Boys & Girls Club Summer Program

Habitat for Humanity Newfoundland and Labrador - \$25,000
Habitat NL Corner Brook Build

Jimmy Pratt Memorial Outreach Centre - \$2,000
JPMOC Accessibility Program

Kids Eat Smart Newfoundland and Labrador - \$5,000
Fruits & Veggies First!

KidSport Newfoundland and Labrador - \$9,990
KidSport Newfoundland and Labrador - A Program Sport of NL

MacMorran Community Centre - \$18,500
Kids First Program

Manuels River Natural Heritage Society - \$9,330
Young Scientists Series

Newfoundland and Labrador Down Syndrome Society - \$7,500
Music Therapy Program - Spreading Our Wings

NL Crime Stoppers - \$10,000
Public Education Program

NL Sexual Assault Crisis and Prevention Centre - \$15,000
Project Pathways: Year Two

Norris Arm Boys & Girls Club - \$9,500
After School Program with Focus on Active and Healthy Living

The Pottle Centre - \$10,000
Cultural Sport and Play

Project Grace - \$9,999
Project Grace After School Program

Quidi Vidi/Rennie's River Development Foundation - \$7,400
Cultivating Community Leaders and Engaging Citizens

R.E.A.L. Program - \$9,000
The R.E.A.L. Program

Riverwood Community Park and School Playground - \$9,500
Sod Completion

Roots of Empathy - \$10,000
Roots of Empathy - Expanding the Impact

Sandwich Bay 50+ Club - \$15,500
Operation Helping Hands

School Lunch Association - \$9,750
Providing Hot, Nutritious Meals to School Children

Scouts Canada - \$10,200
Volunteer Support Strategy

Seniors Resource Centre of Newfoundland and Labrador - \$10,000
Connecting Seniors in Rural Areas to Information

Single Parents Association of NL - \$7,500
Food and Clothing Distribution Service "Outlet"

South and Central Health Foundation - \$10,000
Baie Verte Peninsula Health Centre Therapeutic Wander Garden

St. Mary's Elementary School - \$9,800
St. Mary's Elementary School Grounds Revitalization Project: Phase One

Stella Burry Community Services - \$12,860
Healing Mind, Body and Spirit with Yoga Therapy

The Arthritis Society Newfoundland and Labrador Division - \$20,000
Aging Well with Arthritis Program

Dr. H. Bliss Murphy Cancer Care Foundation - \$7,235
Cancer Transitions Program

The Duke of Edinburgh's Award - \$10,000
Engage, Achieve, Succeed (EAS)

The Gathering Place - \$20,000
Cook-Food Service Coordinator

Town of Bird Cove - \$20,000
Going Healthy Program

Vera Perlin Society - \$8,380
Perlin Centre's Computer Program

Wabana Boys & Girls Club - \$9,950
Daily Programs



| All That Kids Can Be |

Providing youth with access to early literacy and development programs, recreational activities, mentors and other opportunities to discover and develop their talents and interests as they progress through school and into adulthood.

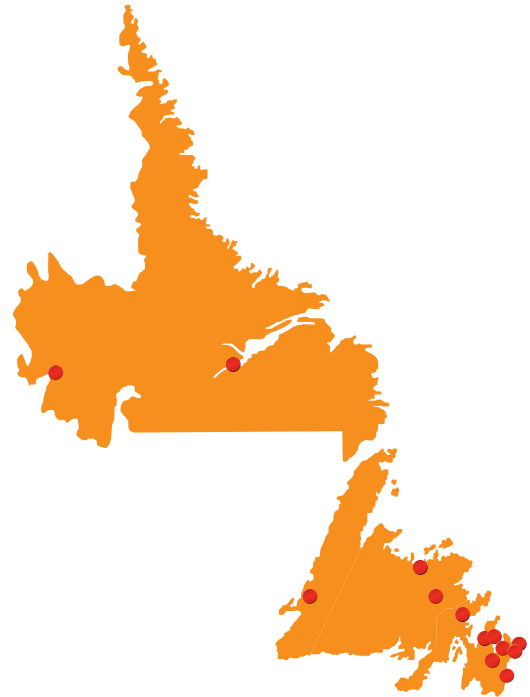
Candlelighters Association of Newfoundland and Labrador

Camp Delight

Community Fund Grant: \$5,000

Camp Delight is an 8 day residential camp for children and youth aged 5-17 years old who have been afflicted by cancer. This camp is made available to all families in Newfoundland and Labrador affected by pediatric cancer. Participants include youth who have been diagnosed with cancer, the siblings of a diagnosed child, as well as bereaved siblings.

In August of 2015, The Candlelighters Associations welcomed 52 children to Camp Delight. These children were able to receive the full-on camp experience, all while staying within an environment suited to their treatments, physical and emotional needs. With different crafts, games, camp fires and more, these children could focus on being just that – children! Funding provided by United Way contributed to equipment and supplies at the camp for various recreational activities and crafts. It also contributed to necessary administrative supplies and medical support.



Camp Delight is a place to escape, it makes me forget I ever had cancer. It's so fun at camp, all you can hear are kids laughing and when they talk you can hear the joy in their voices.

-Maria Poole, 11 years old.



Healthy People, Strong Communities

Improving access and availability of social and health-related support services needed to revitalize and strengthen neighbourhoods and overall community engagement.

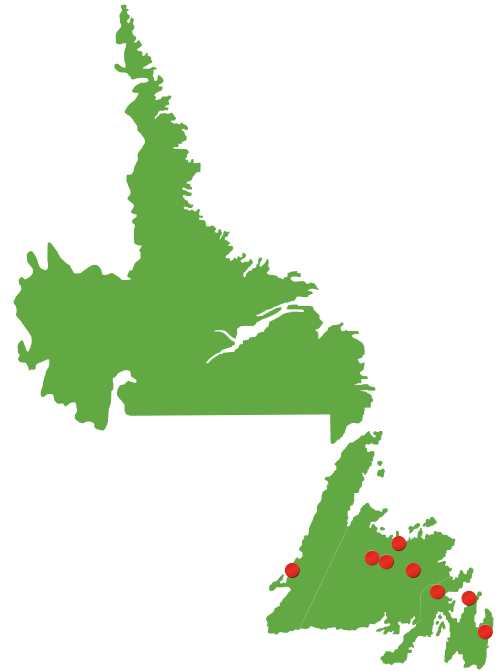
Association for New Canadians

Private Refugee sponsorship

Community Fund Grant: \$17,945

The Private Refugee Sponsorship Program actively identifies and sponsors refugees from across the globe, bringing them here to make a new home in Newfoundland and Labrador. Many of the individuals identified for sponsorship are the relatives of refugees who have already settled here, and are looking to be reunited with their loved ones.

Through this program, refugees in Newfoundland and Labrador are identified to participate, and from then on, everything is managed for them. They are offered guidance and support throughout the entire process from filing the necessary paperwork, identifying individuals and community partners interested in sponsorship, developing individual settlement plans for the incoming refugees, and then staying in touch and following up with the refugees and their families for their first year in the province. In 2015, funding from United Way contributed to a position that identified 40 groups and individuals interested in Private Sponsorship, and brought 27 refugee families to the province. This resulted in the 176 individual refugees making their home in Newfoundland and Labrador. Sponsored refugees settled in various regions of the province in 2016, including in Corner Brook, Lewisporte, Gander, Grand Falls-Windsor, Clarenville, Bishops Falls, Grates Cove and St. John's.



“Once, when talking about the war in Syria, one of the children said “I don’t cry about it anymore because I’m safe in Canada.”

People often compliment us, and comment on what we have done for this family. But we always say, “you may see that – but it is only part of the picture. They have done more for us than we have for them.” Last year, watching a major crisis unfold, we were frustrated and feeling powerless. This year we have a sense of purpose, of efficacy, of an ability to actually change outcomes in the global sphere – one family at a time.

—Private Refugee Sponsor



Poverty to Possibility

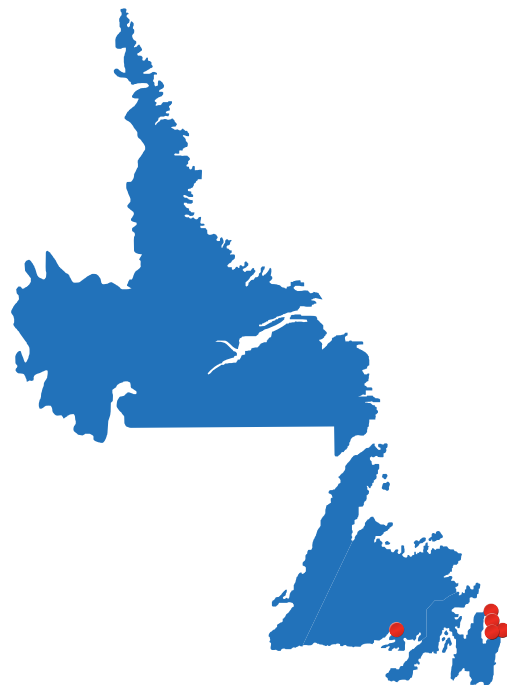
Moving people out of poverty by meeting basic human needs through the provision of food, shelter, jobs, etc.

Single Parents Association of Newfoundland and Labrador Outlet Store

Community Fund Grant: \$7,500

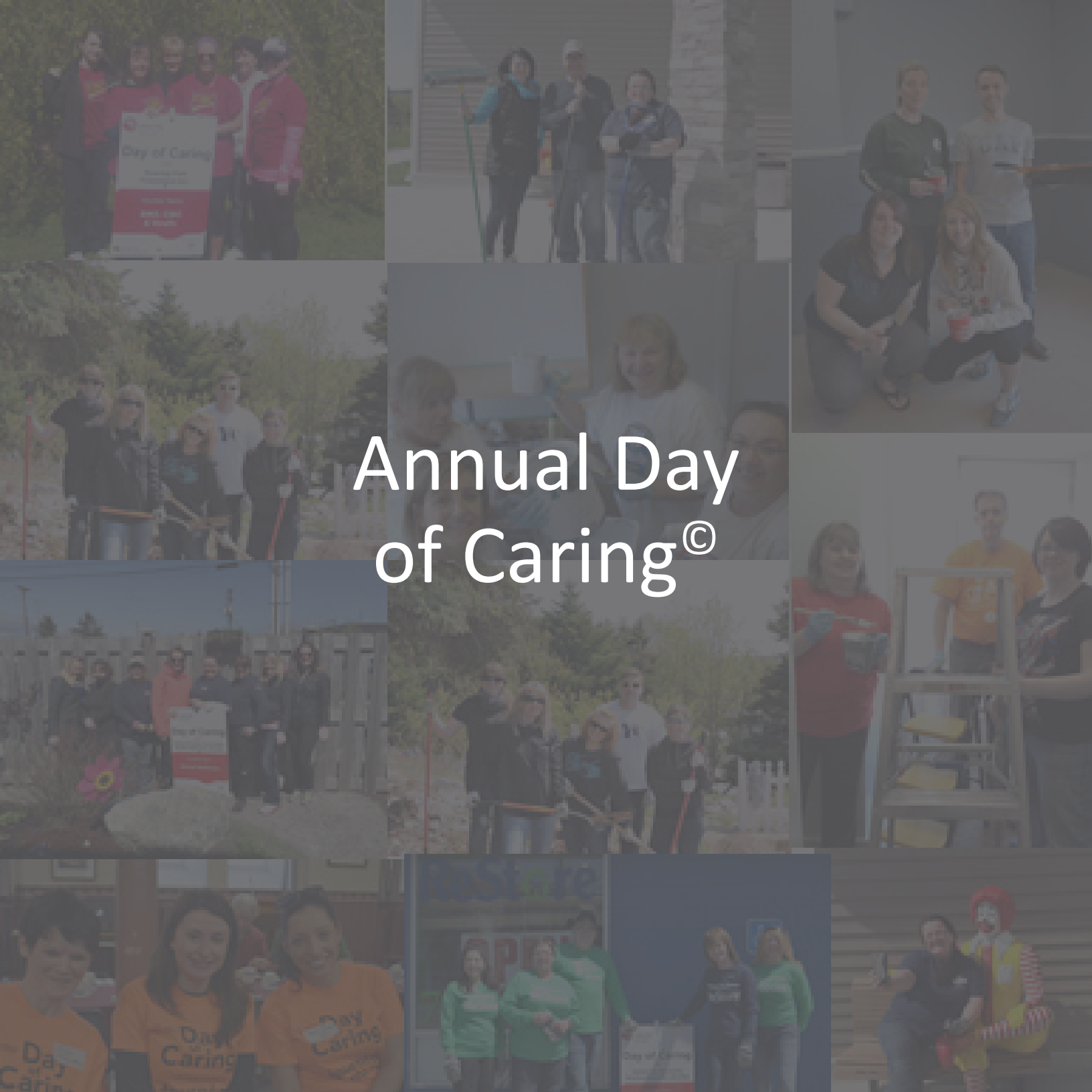
The Single Parents Association of Newfoundland and Labrador operates an Outlet that is open to the public and geared towards individuals within lower income households. The outlet provides clothing, books, footwear, dishes and small household furniture items for free, and is a vital source of savings to its clients. In addition to this service, the outlet also provides free food hampers to single parent families each month of the year, and while not all families take advantage of the hamper every month, there are nearly 500 single parent households registered to receive one. As a result, the Outlet distributed 1,357 food hampers in 2015, feeding 5179 individuals.

In 2015 United Way provided a grant of \$7,500 in support of the Outlet and the delivery of food hampers to single parent households throughout the metro region. This makes up roughly 10% of the Outlet's operating cost for the entire year, ensuring those in need are able to provide for their family.

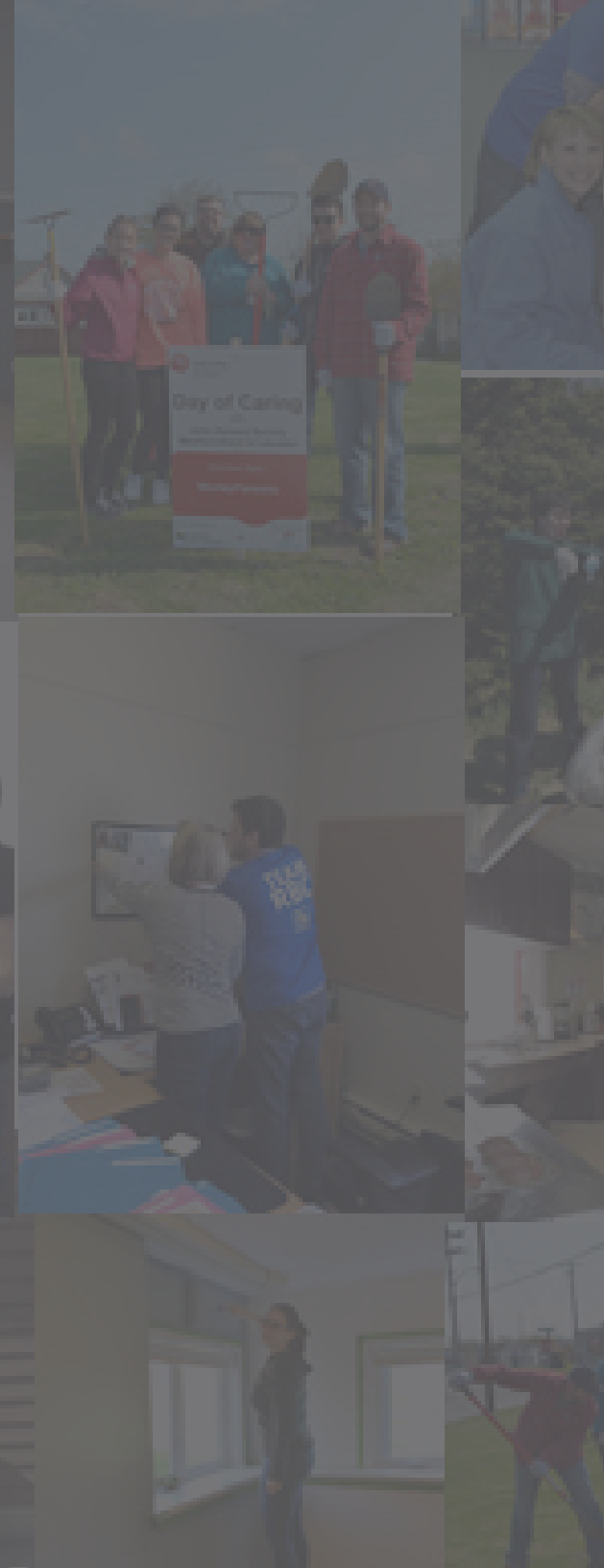


“What a great group of people and so helpful! I was almost in tears ...this will make things a lot easier! Been having a really tough time lately and just needed some help!”

—Client of the outlet store



Annual Day of Caring©



100+

Volunteers gave back to their community through volunteer work.

10

Workplaces provided teams of volunteers to help out local charities.

13

Charities and Community Groups benefited from Day of Caring® volunteers.



Stuff-a-Sock

We distributed stockings to:

2055 vulnerable adults in Newfoundland and Labrador through

48 different charities and community groups.

975 Male and

1080 Female stockings were shipped across the province to
15 different communities (including those in the metro region).

Generous workplaces and individuals provided

618 fully stuffed stockings and donated nearly

\$7,500 to purchase supplies.



Amazing **SPONSORS** and in-kind supporters included

- Pipers
- Air Labrador
- Provincial Airlines
- Wade Abbot Dentistry
- Cowan Heights Dental Centre
- Dr. Linda Blakey Dentistry

2015 Workplace Partners & Government Departments

- Acklands-Grainger
- ACOA
- Agriculture and Agrifoods Canada
- Atlantic Lottery
- Algoma Central
- **Business Development Bank of Canada**
- Bell Aliant
- Bell Canada
- Best Buy
- Bimbo Canada (Canada Bread)
- BMO Bank of Montreal
- Canada Border Services Agency
- Canada Post
- Canadian Coast Guard
- Canadian Food Inspection Agency
- Canadian Heritage
- Canadian Institute for Health Information
- Canadian Medical Association
- CBC Radio
- Celestica
- CIBC
- Citibank
- Citizenship and Immigration Canada
- Costco
- Canada Revenue Agency
- CST Canada
- Defence Construction Canada
- Deloitte
- Eli Lilly
- Emera/Nova Scotia Power
- Enterprise Holdings
- Environment Canada
- Esso Gift Card Program
- ExxonMobil Canada
- Farm Credit Canada
- Federal Service Retirees
- Fisheries and Oceans Canada
- Fluor Canada
- Future Shop
- GE Canada
- Great West Life/London Life/Freedom 55
- Hatch
- Hewitt
- HSBC
- IBM Canada
- Industry Canada
- Janssen-Ortho
- Jazz Aviation
- Johnson Inc.
- Manpower
- Manulife
- Medavie Blue Cross
- Memorial University of Newfoundland
- National Defence
- Parks Canada
- Passport Canada
- PepsiCo Foods Canada
- Peter Kiewitt Infrastructure
- Public Prosecution Service of Canada
- Public Works and Government Services Canada
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- RCMP
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- RioCan Management Inc.
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- Scotiabank
- Service Canada
- Stewart McKelvey
- Suncor Energy
- Sunlife Financial
- TD Bank
- Terrapure Environmental
- The Cooperators
- Toromont CAT
- Unisource
- United Way Newfoundland and Labrador
- UPS Canada
- Valero Energy
- Veterans Affairs Canada
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- BCGTM
- CEIU*SEIC
- CUPE
- Customs & Immigration Union
- IBEW
- IUOE
- LUMUN
- MCGS
- MUNFA
- MUNSU
- NAPE
- PIPSC
- PSAC*AFPC
- TAUMUN
- Teamsters Canada
- UCTE*UCE
- UEW*STE
- UNDE
- UNIFOR
- UTE
- UVAE*SEAC



WorleyParsons

resources & energy

***Special thanks to 2015
Campaign Sponsor,
WorleyParsons.***

Leadership Donors

United Way 'Leaders' are those generous donors who have contributed a personal gift of more than \$1,000 to their United Way workplace Campaign.

Lily K. Abbass
Kebin Abraham
Mfonobong Akpainyang
Markus Alberta
Ellen M. Alcock
Michael J. Alexander
Jason Arblaster
Jeff Aylward
Jonathan Barry
Katherine Bartlett
Todd S. Bate
Rhonda Beer
Shelley A. Beer
Paul Bishop
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Anita Remartinez
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John T. Waterhouse
Melinda J. Weir
Anita Wilkins
Ken C. Windsor
Troy L. Wiseman
Miriam Woodfine
Eileen C. Woodford

Thank You

United Way Volunteers

To each and every volunteer who gave of their time to help United Way be the best it can possibly be, in 2015.

To our **Employee Campaign Coordinators** who took on the task of coordinating the United Way Campaign at their respective workplaces. We so very much appreciate the time and effort you have personally invested in running your United Way Campaign.

Irene Abbot	Terri Leigh Dodge	Cathy O'Brien
Dawn Abbott	David Doody	Cynthia Payne
Ellen Alcock	Frank Dormody	Julia Perry
Paula Armstrong	Kora Duffett	Leanne Philpott
Shelley Bambrick	Michele Dyer	Greg Piercey
Jeff Barnes	Robert Forsythe	Danielle Power
Kimberley Barrett	Melodie Granter	Mary-Lou Quilty
Katherine Bartlett	Peter Halliday	Ashlee Rideout
Victoria Bartlett	Faron Harnum	Cassandra Riggs
Jennifer Batten	Michael Harris	Ashley Rixon
Brittany Beaucage	Laura Hartery	Barb Schwartz
Rebecca Bell	Jan Hendry	Sophie Semigak
Cathy Brennan	Barbara King	Krista Silver
Andrew Brown	Nancy Lee	Kayla Wadland
Neil Burgess	Ruth LeGrand	Sherry Walsh
Martin Chaisson	Dawn Lemessurier	Kathy Walsh
Cathy Coffin	Erin Murphy	Melissa Whelan
Stephanie Day	Margaret Noel	

To the **Impact Speakers** who have shared their stories with our donors at various workplace events. You are the proof that working together makes amazing things possible in Newfoundland and Labrador.

Jason Fleming	Boys and Girls Club of St. John's
Melissa Slaney	Boys and Girls Club of St. John's
Bonnie James	Buckmasters Circle Community Center
Amanda Kinsman	Candlelighters Association of Newfoundland and Labrador
Lori Pike	Candlelighters Association of Newfoundland and Labrador
Maureen Bethel	Daybreak Parent Child Center
Lynette Hillier	Dr. H. Bliss Murphy Cancer Care Foundation
Paul Thomey	Eating Disorder Foundation Newfoundland and Labrador
John Bennett	HealthPartners - Cystic Fibrosis Canada
Celina Stoyles	Kids Eat Smart Foundation
Alicia Curran	Kidsport Newfoundland and Labrador
Jim Crockwell	MacMorran Community Center
Caron & Lily Macdonald	Newfoundland and Labrador Down Syndrome Society
Ken Hopkins	School Lunch Association
Mary Anne Oakley	Vera Perlin

And for all other volunteers, who have helped out throughout the year through Day of Caring® activities, prep for upcoming events, work at our office and by stuffing, packaging or delivering stockings. We could not have succeeded without you!

Our People

2014/2015 Board of Directors

- Padraig Mohan, Chair
- Sherry Walsh, Treasurer
- Joe Browne, Vice Chair
- Jerry Young, Director (Chair, Governance)
- Don Belanger, Director
- Stephanie Korab, Director (Chair, Marketing & Communications)
- Erin Manning, Director
- Jacqui Winter, Director
- Patrick Roche, Director (Community Investment Committee)
- Robert Rogers, Central Representative
- Tina Eddy, Director (Labour)
- Mark Power, Director (Labour)



Staff

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NICOLE EALES, Finance Officer
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2015 Committees of the Board

- | | |
|---------------------|----------------------|
| • Lily Abbass | • Stephanie Korab |
| • Al Antle | • Ruby Manuel |
| • Kathryn Atkin | • Jennifer McGrath |
| • Rebecca Bell | • Caroline Nicholson |
| • Mark Brown | • Geoff Parker |
| • Joe Browne | • Leigh Puddister |
| • Moya Cahill | • Ross Reid |
| • Hazel Clarke | • Pat Roche |
| • Judy Cook | • Mary Shortall |
| • Marty Gaulin | • Deborah Wearan |
| • Michelle Goodyear | • Karen Whelan |
| • Brian Groves | • Sean Whiltshire |
| • Keir Hiscock | • Amy Wyse |

Financials



139 970
56 969
817
58

373 967
804 029
1 296 731
1 859 317
2 499 808
3 227 076
4 050 935
R 28 331

Investment
424 5
446 2
468 5
491 9
516 5
442 3
569 49

Start at month
Can be de

Message from the Treasurer



United Way of Newfoundland and Labrador has completed another fundraising campaign cycle and as always, we are fully committed to ensuring proper utilization of the financial resources entrusted to us by our community through proper management of expenses and appropriate investments in programs and services throughout the province.

Our financial statements for our 2016 year end have been audited by Grant Thornton LLP. A copy of these financial statements is included in the AGM package and they are also

available upon request by contacting the offices of United Way Newfoundland and Labrador.

Some highlights of our financial activities for the year ended March 31, 2016 include:

Our gross campaign revenues of \$1,069,089 was consistent with the prior year (as disclosed in our full financial statements available online). On our Statement of Operations we have reported net fundraising revenue of \$1,052,327, a slight decrease over the previous year. As you all know, there have been a number of economic challenges within our community over the past year and we, like many charities, are not immune to the impact of these challenges. That said, I truly believe our team, in conjunction with the many employee and corporate giving programs that take place around the province, have done a tremendous job of continuing to support our mission of strengthening neighbourhoods and communities.

Community investment expenditures totaled \$914,464 and included \$519,511 in distributions to charities based upon the recommendation of our Community Investment Committee. This marks a decrease in the amount we are giving back to our communities over the prior year, but is reflective of the squeeze we are all feeling on our fundraising initiatives. In spite of these challenges, I believe we should all continue to be very proud of our contribution to our community – it is in times like this that our ability to “give back” and support our community becomes

even more imperative. In addition to our community investment program, we also distributed \$167,178 to charities as designated by our donors. I know that many of you in the audience are both donors and recipients – do not ever let it be said that your contribution doesn’t matter, as every single dollar given makes a difference.

Our results for fiscal 2016 show net earnings of \$63,813. It should be noted that this positive outcome would not have been possible without the one-time contribution of \$100,000 that we received from the Hebron Topsides team in connection with their successful achievement of a safety milestone. We congratulate this team for reaching this very important milestone and would like to commend them for their continued focus on safety – and of course, we would certainly like to thank them for their significant contribution to our United Way. It is because of community-minded businesses such as yours that we are able to make a difference – thank you!

From an operating standpoint, it is important to also note that we are very focused on managing our expenses and ensuring they are in line with our revenue base and our ability to grow. We will continue to monitor our operating costs and ensure they are managed appropriately.

As of March 31, 2016, we held \$788,665 in our bank and investment accounts. We have a healthy statement of financial position and we are solidly positioned to continue to contribute to and serve those communities and organizations in need in Newfoundland and Labrador.

Proper financial management and accountability contribute to the many ways in which United Way of Newfoundland and Labrador will continue to build and increase its support and leadership for building a better community and making Newfoundland and Labrador a great place for everyone. We could not have accomplished these results without the dedication and professionalism of our staff and the commitment and expertise of hundreds of volunteers and our more than 2800 individual donors.

Sherry Walsh

Treasurer, United Way of Newfoundland & Labrador

Statement of Financial Position

Year ended March 31

March 31	2016	2015
Assets		
Current		
Cash and cash equivalents	\$ 788,665	\$ 761,820
Pledges receivable	343,926	395,960
Harmonized sales tax receivable	6,055	6,553
Prepays	<u>10,009</u>	<u>11,898</u>
	1,148,655	1,176,231
Capital assets	<u>4,233</u>	<u>5,482</u>
	<u>\$ 1,152,888</u>	<u>\$ 1,181,713</u>
Liabilities		
Current		
Payables and accruals	\$ 83,409	\$ 159,299
Deferred campaign designations	<u>177,280</u>	<u>194,028</u>
	260,689	353,327
Net assets		
General Fund balance	<u>892,199</u>	<u>828,386</u>
	<u>\$ 1,152,888</u>	<u>\$ 1,181,713</u>

Commitments

On behalf of the Board



Director



Director

*Please refer to our full set of audited financial statements at nl.unitedway.ca

Statement of Operations

Year ended March 31

	2016	2015
Revenue		
Campaign	\$ 1,085,922	\$ 1,177,971
Pledge loss	<u>(33,595)</u>	<u>(7,985)</u>
	1,052,327	1,169,986
Other revenue		
Sponsorship	13,500	10,000
Non recurring major gifts	100,000	-
Other revenue	5,989	8,830
Interest	<u>938</u>	<u>1,440</u>
Total revenue	1,172,754	1,190,256
Expenditures		
Fundraising	<u>194,477</u>	<u>200,696</u>
Total net revenue	978,277	989,560
Community investment	<u>914,464</u>	<u>1,019,800</u>
Excess (deficiency) of revenue over expenditures	<u>\$ 63,813</u>	<u>\$ (30,240)</u>

*Please refer to our full set of audited financial statements at nl.unitedway.ca

We're very social people, come join us on...



Our New Blog: **unitedwaynl.wordpress.com**

Our Website: **nl.unitedway.ca**



United Way

**Newfoundland
and Labrador**

Change starts here.

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